

*WAR HELPS CUBA, SAYS HER MINISTER

CHINA WANTS U.S. ADVISER ON TRADE

Senior de Cespedes Estimates
Sugar Crop Will Probably
Reach 3,000,000 Tons.

BIG ROOM IS EXPECTED

President Yuan Seeks to Establish Closer Relations With Manufacturers.

WRITES A CORDIAL LETTER

Washington, Sept. 27.—Dr. Carlos M. Ponce de Cespedes, Cuban Minister to the United States, takes exception to statements made by Secretary of Commerce Redfield, John Borden and others, that United States manufacturers should be cautious how far they extend their credits in South and Central American countries until Latin America has recovered from the shock of the European war. The Cuban Minister's statement in which he says:

In view of the fact that investigation and conditions prevailing in the Latin American countries as a consequence of the war seems to conclude that some of them are unfortunately in profound distress and have prompted warnings to American business men that there is at least considerable financial stringency and limitation of trade machinery in those countries which must be remembered in the conduct of personal enterprises.

The request is a result of a visit of the association's trade commission to China this year. This commission consisted of John Kirby, Jr., David M. Parry and Dr. Albert A. Snowden. The letter, under date of August 26, from Pekin, follows:

"With the closer contact of the different nations with one another through the improvements made in the means of transportation and the economic life of the world has followed a new era of development. The farmer who produces and the merchant who transports now all depend upon the work of the manufacturer as their pivot."

"As I understand, your association is founded on broad principles and applies the scientific knowledge of your country to the development of our industries. The progress in manufactures in the United States marches abreast with the day and the month. This is a work I emulate and admire."

"Like the United States, China is a country vast in the extent of territory, and therefore in population and size in natural resources. Commerce has a great future of development. Of the students whom China has sent to your country to be educated many are paying especial attention to technical studies."

"The opening of the Panama Canal as a result of the war will add a few days to the time of transit between the two continents, and the commercial relations between China and the United States will be increased."

"With each nation that cooperation between the Chinese and Americans which is thus facilitated, will unfold a new phase to the economic world, not only to the benefit of China and the United States but also to the advancement of the cause of universal peace."

"With renewed assurance of my admiration for its past achievements and best wishes for its future, I remain,

"Yuan Shih-kai."

The directors of the association will take up the matter of a trade adviser at their next meeting.

AUTO MAKER TAKES HIS VACATION IN CAR

Erskine of Studebaker Drives Across Country From South Bend.

Cuban Business Prospects.

Washington, Sept. 27.—The Cuban daily news is now only fifteen cents. New York City American business men with whom I have come in contact have expressed themselves to me as intensely satisfied with negotiations with Cuba, and I have only heard from these sources the highest praise of the honesty and seriousness with which our commerce is conducted.

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